

# Research Business Consultants

## Information on Business, Open Positions and Partnership Opportunities

We are the corporate adviser for drug discovery, development and clinical trials. We direct scientists, physicians and other professionals to offer these services at research organizations, hospitals and medical colleges. We have contracted more than 200 investigators for clinical research project execution. Our objective is to support the desired outcome of clinical trials through expeditious execution at our trial sites in a sustained and globally acceptable manner.

We offer comprehensive suite of clinical services to meet our client's needs. Our affiliated Contract Research Organizations (CROs) operate state-of-the-art facilities and technologies to offer full clinical trial services to pharmaceutical, biotechnology and devices companies.

We need Research Business Consultants to work with us who could operate from their home on part time or full time basis. They would survey the market to identify the pharmaceutical and biotechnology companies and research organizations who may be interested in conducting clinical trials of their products.

Responsibilities will include development and implementation of procedures and protocols, negotiations to get the clinical trial projects sponsored and transferred to CROs, coordination of all activities, and writing/communicating proposals and reports. You are required to have life science, biomedical or clinical education/experience, common computer/networking and basic marketing/business skills.

Your involvement will be from the beginning to end, getting in touch to delivering the results. You will be involved with the every step of the process and follow up on every detail, including, but not limited to, help in negotiation with the CROs, liaison between the sponsor pharmaceutical companies and the CROs, facilitating the whole process, and make sure that the satisfactory results are provided back to the pharmaceutical clients.

You will be paid up to 10% of the business that you bring. You will incur some expenses in building your business, mostly in meeting with the leads and prospects. Initial work could be done by online searches, networking, e-mails and calling the targets. For face-to-face meetings, you start with your city and then expand eventually to cover the entire country.

If you can contribute to these goals, we would like to receive your resume and a brief statement on why this opportunity is a good fit to your background, interests and goals. Please feel free to pass on this information to your colleague or friend if you think they may benefit from it.

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